

U.S. Firearms Industry Today

Surge Rockets Sales, Yet Industry Still Faces Challenges

It's been history-making on an unprecedented scale. The industry posted extraordinary firearm sales during the seven months beginning in November 2008. Driven initially by the "Obama Factor," consumers converged on gun stores in record numbers. Sales mostly centered on self-defense firearms and modern rifles — those gun buyers believe could be banned by the Obama administration and a Democratic-controlled Congress.

The FBI's National Instant Criminal Background system conducted more than 9.1 million checks during the November '08 through May '09 period, a 27.7-percent increase over the same months of 2007 and 2008. While the number of background checks does not reflect actual firearms sold, it's the most reliable indicator of customer activity.

Ruger reports its firearm sales during the first quarter of 2009 grew 55.5 percent over the same period in 2008.

"The level of demand for our products during the first quarter of 2009 has been unusually high, with more than 500,000 units ordered," said Mike Fifer, Ruger CEO.

Smith & Wesson reports its third fiscal quarter firearm sales were \$78.5 million, a 27.5-percent increase.

"Sales of handguns and tactical rifles into our consumer channel for the third quarter grew 62 percent over the prior year," said Mike Golden, president and CEO.

Remington's overall annual net sales grew in 2008 by \$102 million, accord-

ing to Ted Torbeck, CEO of Remington Arms and its parent company, Freedom Group Inc.

"Improvements occurred in our firearms segment, which was up 34.7 percent," Torbeck said.

Beretta U.S.A. Corp. reports an "outstanding first quarter."

"First-quarter sales were up 66 percent compared to last year," said Gary Ramey, VP of sales and marketing.

Glock reports a 36-percent increase in U.S. pistol sales for fiscal year 2009 compared to 2008.

The remarkable firearm (and ammunition) sales since November have not touched every segment of the industry. Companies outside the self-defense and black-rifle market have experienced soft sales, at best. Some are struggling to the point of bankruptcy. The industry can expect numerous acquisitions in the later part of 2009.

New Dynamic, Be Vigilant

The unusual length of the buying surge is an indication of a new dynamic in the customer base. While consumers worried about anti-gun laws made the initial purchases, the third and fourth waves of customers were not driven by fear.

"The sales upswing is not a normal panic. In fact, it is not a panic at all; it is a phenomenon. In our case, 80 percent of the buyers were either first- or second-time gun buyers. They are new, special and

unique to the culture," said Miles Hall, of H&H Gun Range in Oklahoma City.

On the political front, should the industry be concerned about anti-gun efforts by the Obama administration and Congress?

"Be vigilant. The administration has more than enough to do. But we have to be aware of who is talking about gun issues, and the circumstances that might cause them to think about restrictions," said Ron Coburn, Savage Arms CEO.

ATF's Annual Data

The industry continues to grow, according to the ATF's 2007 Annual Firearms Manufacturing and Export Report, the latest data available from the bureau. While the ATF report is a bit "historical," it's the only data available on actual unit production by U.S. manufacturers.

In 2007, U.S. manufacturers produced 3,860,130 firearms, the largest number since 1995, and Smith & Wesson was the number one U.S. firearms manufacturer (page 31).

"It makes us feel pretty good. Actually, we believe we're the largest manufacturer of handguns in the world. We got that way because of our innovation over 157 years, our marketing, our customer service, our helping dealers — you put all that together and that's how you sell more product," Golden said.

Smith & Wesson manufactured 523,554 firearms in 2007 and was ranked number one in pistol and re-

NICS Background Checks — January 1999 — May 2009

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTALS
1999	591,355	696,323	753,083	646,712	576,272	569,493	589,476	703,394	808,627	945,701	1,004,333	1,253,354	9,138,123
2000	639,972	707,070	736,543	617,689	538,648	550,561	542,520	682,501	782,087	845,886	898,598	1,000,962	8,543,037
2001	640,528	675,156	729,532	594,723	543,501	540,491	539,498	707,288	864,038	1,029,691	983,186	1,062,559	8,910,191
2002	665,803	694,668	714,665	627,745	569,247	518,351	535,594	693,139	724,123	849,281	887,647	974,059	8,454,322
2003	653,751	708,281	736,864	622,832	567,436	529,334	533,289	683,517	738,371	856,863	842,932	1,008,118	8,481,588
2004	695,000	723,654	738,298	642,589	542,456	546,847	561,773	666,598	740,260	865,741	890,754	1,073,701	8,687,671
2005	685,811	743,070	768,290	658,954	557,058	555,560	561,358	687,012	791,353	852,478	927,419	1,164,582	8,952,945
2006	775,518	820,679	845,219	700,373	626,270	616,097	631,156	833,070	919,487	970,030	1,045,194	1,253,840	10,036,933
2007	894,608	914,954	975,806	840,271	803,051	792,943	757,884	917,358	944,889	1,025,123	1,079,923	1,230,525	11,177,335
2008	942,556	1,021,130	1,040,863	940,961	886,183	819,891	891,224	956,872	973,003	1,183,279	1,529,635	1,523,426	12,709,023
2009	1,213,885	1,259,078	1,345,096	1,225,980	1,023,102	→ 9.1 Million!							6,067,141

volver production (page 32).

In foreign trade, U.S. exports in 2007 dropped 44 percent, this after an impressive 78.6-percent increase in 2006 (page 36). Smith & Wesson was the top U.S. firearms exporter with 52,599 units exported, a 50.1-percent increase over 2006.

U.S. imports increased 18 percent in 2007, but had an unusual 7.28 percent decrease in 2008 (pages 38, 39, 40). Brazil continues to hold the number one importer position with 697,369 firearms imported in 2007 and 615,517 in 2008.

2007 U.S. Production

The top U.S. manufacturers in 2007 were:

- Smith & Wesson: 523,554 (+16.24%)
- Remington Arms: 521,833 (-12.87%)
- Ruger: 463,996 (+11.02%).

The top handgun manufacturers:

- Smith & Wesson: 498,878 (+11.92%)
- Ruger: 238,615 (+10.33%)
- SIG SAUER: 111,653 (+24%).

The top rifle producers:

- Remington: 283,588 (-7%)
- Marlin: 227,855 (+4.8%)
- Ruger: 222,902 (+13.5%).

The top three shotgun companies:

- Mossberg: 250,211 (+10.8%)
- Remington: 238,245 (-19%)
- H&R 1871: 73,145 (-16.18%).

In 2007, handgun production increased 15 percent, adding to a 30-percent spike in 2006.

Rifle production jumped 7.41 percent in 2007, the best showing in more than 20 years.

In shotguns, 2007 production dropped 10 percent.

U.S. Exports, Imports

The top three U.S. exporters for 2007 were:

- Smith & Wesson: 52,599 (+50.1%)
- Ruger: 27,559 (+12.21%)
- Marlin: 20,672 (+4.02%).

In 2008, the top importers were:

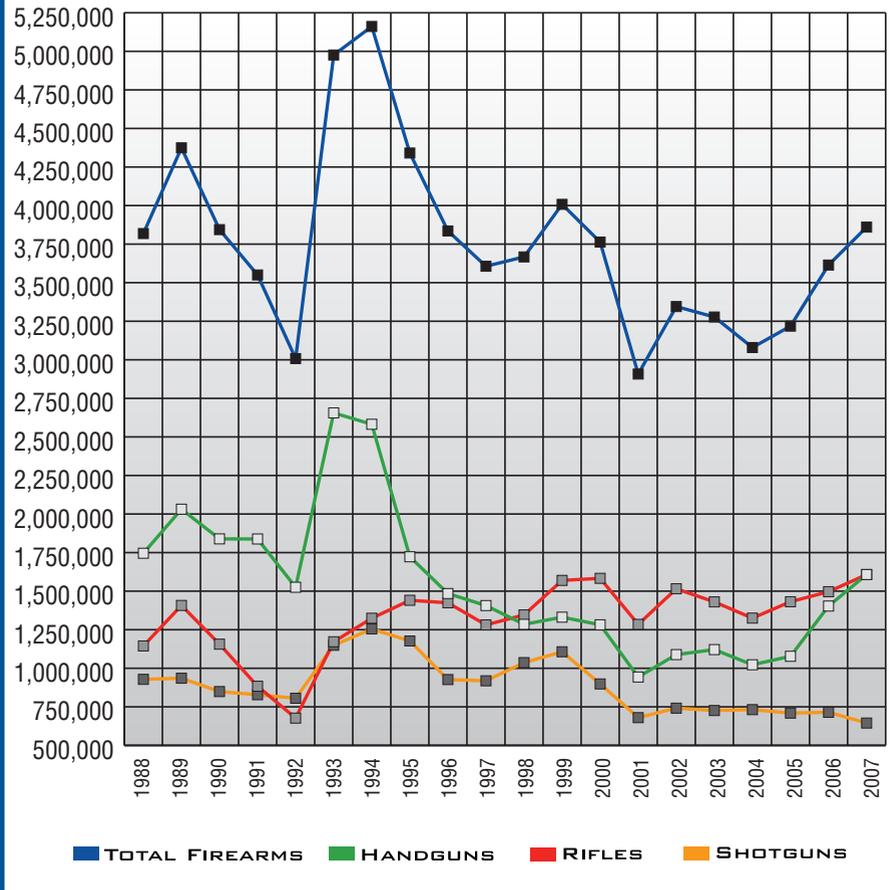
- Brazil: 615,517 (-11.74%)
- Austria: 370,356 (+6.18%)
- Germany: 288,194 (-54.49%).

Challenge For 2009

The firearms industry continues to reflect tenacity and resiliency in a turbulent economic and political environment. However, there are real challenges ahead. The extraordinary buying surge has begun to subside. Will the industry face a real summer slump this year? Will there be a return to hunting firearm sales this fall? How many companies will close their doors or be acquired?

And, when will an openly anti-gun administration turn its attention to the industry? ©

U.S. FIREARM PRODUCTION 1988 — 2007



TOTAL U.S. FIREARMS PRODUCTION BY TYPE 1988 — 2007

Year	Handguns	Rifles	Shotguns	Total
1988	1,745,722	1,144,707	928,070	3,818,499
1989	2,031,425	1,407,317	935,541	4,374,283
1990	1,838,895	1,156,213	848,948	3,844,056
1991	1,838,266	883,482	828,426	3,550,174
1992	1,525,218	676,808	805,761	3,007,787
1993	2,655,478	1,171,872	1,148,939	4,976,289
1994	2,581,961	1,324,240	1,254,926	5,161,127
1995	1,722,930	1,440,699	1,176,958	4,340,587
1996	1,484,477	1,424,319	926,732	3,835,528
1997	1,406,505	1,281,162	918,759	3,606,426
1998	1,284,755	1,345,899	1,036,520	3,667,174
1999	1,331,230	1,569,685	1,106,995	4,007,910
2000	1,281,861	1,583,042	898,442	3,763,345
2001	943,213	1,284,554	679,813	2,907,580
2002	1,088,584	1,515,286	741,325	3,345,195
2003	1,121,024	1,430,324	726,078	3,277,426
2004	1,022,610	1,325,138	731,769	3,079,517
2005	1,077,630	1,431,372	709,313	3,218,315
2006	1,403,329	1,496,505	714,618	3,614,452
2007	1,607,813	1,607,485	644,832	3,860,130
Total	30,992,926	26,500,109	17,762,765	75,255,800

This report, including graphs and extended charts, is available on www.shootingindustry.com.

TOP 25 U.S. MANUFACTURERS 2007

Manufacturer	Pistols	Revolvers	Rifles	Shotguns	Total
Smith & Wesson	302,623	196,255	24,676		523,554
Remington Arms			283,588	238,245	521,833
Sturm, Ruger & Co.	142,017	96,598	222,902	2,479	463,996
O.F. Mossberg & Sons			38,570	250,211	288,781
Marlin Firearms			227,855		227,855
H&R 1871			97,390	73,145	170,535
Savage Arms			131,481	1,110	132,591
SIG SAUER	111,653		8,236		119,889
Kel-Tec CNC	103,893		7,971		111,864
Beemiller	78,090		19,200		97,290
Argus Publications			96,376		96,376
Beretta U.S.A.	87,631			4,455	92,086
Maverick Arms				66,831	66,831
Kimbra Mfg.	55,722		10,400		66,122
Glock	61,703				61,703
Bushmaster Firearms	1,553		59,399		60,952
Thompson/Center	9,375		47,564	2,155	59,094
DPMS			58,674		58,674
Keystone Sporting Arms	2		47,438		47,440
Heritage Mfg. Inc.		39,352			39,352
Cobra Ent. Of Utah	36,396				36,396
Saeilo Inc.	26,166		7,812		33,978
Colt's Mfg.	17,833	4,785	11,138		33,756
North American Arms	1,501	31,893			33,394
Stag Arms			25,768		25,768

HANDGUN PRODUCTION BY U.S. MANUFACTURERS 2007

Manufacturer	Pistols	Revolvers	Total
Smith & Wesson	302,623	196,255	498,878
Sturm, Ruger & Co.	142,017	96,598	238,615
SIG SAUER	111,653		111,653
Kel-Tec CNC	103,893		103,893
Beretta U.S.A.	87,631		87,631
Beemiller	78,090		78,090
Glock	61,703		61,703
Kimber Mfg.	55,722		55,722
Heritage Mfg. Inc.		39,352	39,352
Cobra Ent. Of Utah	36,396		36,396
North American Arms	1,501	31,893	33,394
Saeilo Inc.	26,166		26,166
Haskell Mfg.	23,400		23,400
Colt's Mfg.	17,833	4,785	22,618
Paul Jimenez	21,977		21,977
Iberia Firearms	19,750		19,750
Arms Technology	19,721		19,721
FN Mfg.	18,889		18,889
Charco 2000		14,294	14,294
Springfield	13,687		13,687
Phoenix Arms	11,000		11,000
Taurus Intl.	9,850		9,850
Thompson/Center	9,375		9,375
U.S. Firearms Mfg. Co.	630	7,104	7,734
STI	7,157		7,157
Bond Arms	6,414		6,414
SCCY Industries	5,420		5,420
CZ-USA	2,374	20	2,394
Wilson's Gun Shop	2,339		2,339
Masterpiece Arms	2,216		2,216
Les Bear Custom	1,974		1,974
Bushmaster	1,553		1,553
Seecamp, L.W. Co.	1,517		1,517
Caspian Arms	1,466		1,466
Tactical Solutions	1,259		1,259
Nighthawk Custom	1,201		1,201
Century Arms	1,084		1,084
Ed Brown Products	1,065		1,065
Excel Industries	819		819
Magnum Research	108	479	587
Olympic Arms	580		580
Foster Industries	542		542
Wise Lite Arms	442		442
A.P.I.	431		431
Strayer Voight	392		392
Freedom Arms		376	376
Double Star	358		358
Excell Mfg.	250		250
Rock River Arms	242		242
Total	1,216,479	391,334	1,607,813

Total includes all U.S. manufacturers.

PISTOL PRODUCTION BY U.S. MANUFACTURERS 2007

Manufacturer	To .22	To .25	To .32	To .380	To 9mm	To .50	Total
Smith & Wesson	26,408		417	18,810	96,832	160,156	302,623
Sturm, Ruger & Co.	76,231				44,221	21,565	142,017
SIG SAUER				8,289	36,127	67,237	111,653
Kel-Tec CNC	5,339		17,761	49,841	30,952		103,893
Beretta U.S.A.	20,759	1,232	18,120		47,520		87,631
Beemiller				25,300	52,790		78,090
Glock					27,264	34,439	61,703
Kimber Mfg.	550				2,409	52,763	55,722
Cobra Ent. Of Utah	5,254	194	2,108	23,668	4,166	1,006	36,396
Saeilo Inc.					14,687	11,479	26,166
Haskell Mfg.						23,400	23,400
Paul Jimenez	4,537	2,088		6,552	8,800		21,977
Iberia Firearms						19,750	19,750
Arms Technology	19,721						19,721
FN Mfg.				436	9,766	8,687	18,889
Colt's Mfg.				3,287		14,546	17,833
Springfield					4,032	9,655	13,687
Phoenix Arms	8,768	2,232					11,000
Taurus Intl.	6,431	3,419					9,850
Thompson/Center	3,976	449	2,796	86		2,068	9,375
STI					1,738	5,419	7,157
Bond Arms	4		14	666	21	5,709	6,414
SCCY Industries					5,420		5,420
CZ-USA						2,374	2,374
Wilson's Gun Shop	1				443	1,895	2,339
Masterpiece Arms					1,508	708	2,216
Les Bear Custom					38	1,936	1,974
Bushmaster		1,084			469		1,553
Seecamp, L.W. Co.			1,267	250			1,517
North American Arms		2	813	686			1,501
Caspian Arms						1,466	1,466
Tactical Solutions	1,259						1,259
Nighthawk Custom					34	1,167	1,201
Century Arms						1,084	1,084
Ed Brown Products						1,065	1,065
Excel Industries	252			567			819
U.S. Firearms Mfg. Co.					180	450	630
Olympic Arms		287				293	580
Foster Industries						542	542
Wise Lite Arms			389		53		442
A.P.I.					431		431
Total	180,216	11,309	43,905	138,484	390,380	452,185	1,216,479
Total includes manufacturers that produced fewer than 431 pistols.							

REVOLVER PRODUCTION BY U.S. MANUFACTURERS 2007

Manufacturer	To .22	To .32	To .38	To .357	To .44	To .50	Total
Smith & Wesson	7,223	1,300	95,051	55,797	17,799	19,085	196,255
Sturm, Ruger & Co.	15,375	577	1	35,745	20,224	24,676	96,598
Heritage Mfg. Inc.	36,555	200			2,597		39,352
North American Arms	31,893						31,893
Charco 2000	811	520	7,351	1,370	4,242		14,294
U.S. Firearms Mfg.	60	710	1,693	1	1,361	3,279	7,104
Colt's Mfg.		191	381	346	352	3,515	4,785
Magnum Research	1					478	479
Freedom Arms	34	7		43	100	192	376
AWA USA				15	11	25	51
Turnbull Mfg. Co.	1				6	34	41
CZ-USA						20	20
Appalachian Gunsmithing	3	2	4	3	3	1	16
Duz Mfg.						16	16
Meggitt Training Systems			15				15
Reeder, Gary N.					13		13
Total	91,963	3,509	104,498	93,320	46,719	51,325	391,334
Total includes manufacturers that produced fewer than 13 revolvers.							

LONG-GUN PRODUCTION BY U.S. MANUFACTURERS 2007

Manufacturer	Rifles	Shotguns	Total
Remington Arms	283,588	238,245	521,833
O.F. Mossberg & Sons	38,570	250,211	288,781
Marlin Firearms	227,855		227,855
Sturm, Ruger & Co.	222,902	2,479	225,381
H&R 1871	97,390	73,145	170,535
Savage Arms	131,481	1,110	132,591
Argus Publications	96,376		96,376
Maverick Arms		66,831	66,831
Bushmaster Firearms	59,399		59,399
DPMS	58,674		58,674
Thompson/Center	47,564	2,155	49,719
Keystone Sporting Arms	47,438		47,438
Stag Arms	25,768		25,768
Smith & Wesson	24,676		24,676
Century Arms	24,185		24,185
Rock River Arms	22,668		22,668
Beemiller Inc.	19,200		19,200
Springfield	15,676		15,676
ArmaLite	12,693		12,693
Colt Defense LLC	11,138		11,138
Kimber Mfg.	10,400		10,400
Aero Precision	9,993		9,993
H. Galow Co.	8,997		8,997
SIG SAUER	8,236		8,236
Kel-Tec CNC	7,971		7,971
Saeilo Inc.	7,812		7,812
Olympic Arms Inc.	7,594		7,594
Double Star	6,884		6,884
Atek Mfg.	6,342		6,342
Barrett Firearms Mfg.	4,479		4,479
Aerotek Industries	4,469		4,469
Manufacturing Solutions	4,469		4,469
Beretta USA		4,455	4,455
Essential Arms Co.	3,051		3,051
Sabre Defence	3,027		3,027
Cooper Firearms of Montana	2,972		2,972
Patriot Ordnance Factory	2,481		2,481
CMMG Inc.	2,265		2,265
PTR-91	2,157		2,157
Mega Machine Shop	1,786		1,786
TG Intl.	1,778		1,778
Verney-Carron USA		1,721	1,721
Connecticut Shotgun Mfg.	4	1,683	1,687
I.O. Inc.	1,563		1,563
DS Arms	1,441		1,441
Lauer, Steven & Debra	1,436		1,436
Arms Technology	1,400		1,400
Modern Muzzleloading		1,228	1,228
High Standard Mfg.	1,162		1,162
H-S Precision	1,089		1,089
Marfione; Susan Ann	1,020		1,020
Magnum Research	1,004		1,004
LRB of Long Island	940		940
J.L.D. Enterprises	935		935
ZDF Import/Export	918		918
Montana Rifle	835		835
Vulcan Arms	784		784
Cavalry Arms Corp.	770		770
Nodak Spud	726		726
Bat Machine Co.	631		631
Sun Devil Mfg.	605		605
Wise Lite Arms	589		589
Wilson's Gun Shop	261	305	566
Ohio Ordnance Works	565		565
Powder River Rifle	539		539
Allied Armament	539		539
Dakota Arms	493	35	528
Arsenal Inc.	508		508

LONG-GUN PRODUCTION BY U.S. MANUFACTURERS 2007

Cobb Mfg.	496			496
Entreprise Arms	471			471
Yellow Brick Enterprises		461		461
Excel Industries	524			434
Kelbly's Rifle Range	397			397
Nosler	379			379
Firearms Intl.	355			355
Brengman; Richard	349			349
Lockett; Daniel Eric	309			309
Baker; Cody	295			295
Lewis Machine & Tool Co.	289			289
TNW Firearms	289			289
Space-Consystems	272			272
C. Sharps Arms Co.	264			264
McKee	259			259
JP Enterprises	233			233
Andrewski; Stanley	231			231
LAR Mfg.	229			229
Huffman; Derek & Friedman; Erika	213			213
Alexander Industries	192			192
U.S. Competition Arms		190		190
Noveske Rifleworks	190			190
Ed Brown Custom	184			184
White; Frank	181			181
JPS Mfg.	169			169
Rogers; David	165			165
Bobcat Weapons	144			144
Jarrett Rifles	136			136
Whitson; Jon David		131		131
AWI LLC	127			127
Knights Mfg. Co.	124			124
Rodman; Randolph		115		115
Abrams Airborne Mfg.	111	1		112
Total	1,607,485	644,832		2,252,317

Total includes manufacturers that produced fewer than 112 firearms.

U.S. FIREARM EXPORTS

PISTOLS 2007

Manufacturer	Exports
Smith & Wesson	22,288
SIG SAUER	5,680
Beretta USA	4,826
STI	3,419
Sturm, Ruger & Co.	2,868
Kimber Mfg.	1,404
Springfield	934
Taurus Intl.	562
Bushmaster Firearms	518
Ads Intl.	425
Les Baer Custom	399
Colt's Mfg.	258
Strayer Voight	256
Thompson/Center	246
Century Intl. Arms	211
Dillon Aero	197
North American Arms	132
Saeilo Inc.	97
Wilson's Gun Shop	89
CZ-USA	66
Smith; Ricky	53
Meggitt Training Systems	49
Cubic Simulation Systems	22
Nighthawk Custom	11
WK II Theatrics	4
E. Arthur Brown Co.	3
Heckler & Koch Defense	3
Rock River Arms	3
Total Exports	45,023

REVOLVERS 2007

Manufacturer	Exports
Smith & Wesson	30,220
Sturm, Ruger & Co.	3,080
Taurus Intl. Mfg.	739
North American Arms	459
Century Intl. Arms	51
Magnum Research	41
Colt's Mfg.	34
Meggitt Training Systems	13
Beretta USA	11
Sabre Defence	7
Sutphin, Ronald	4
CZ-USA	2
Lockheed Martin	1
Total Exports	34,662

RIFLES 2007

Manufacturer	Exports
Sturm, Ruger & Co.	21,611
Marlin Firearms Co.	20,672
Weatherby	9,700
Savage Arms	5,376
Legacy Sports Intl.	4,757
Argus Publications	4,300
H&R 1871	2,082
O.F. Mossberg & Sons	1,645
SIG SAUER	1,342
Marfione; Susan	1,020
Kimber Mfg.	890
ArmaLite	633
Century Intl. Arms	618
Keystone Sporting Arms	581
Colt Defense	503
Bushmaster Firearms	471
DPMS	405
Barrett Firearms Mfg.	389
Stag Arms	353
H-S Precision	298
Thompson/Center	264
Beretta	251
McMillian Bros. Rifle	233
Cubic Simulation Systems	191
Noveske Rifleworks	190
TDJ	153
Kelbly's Rifle Range	131
Remington Arms Co.	116
Springfield	111
Blackwater Lodge & Training	100
Smith & Wesson	91
Pneu Dart	75
ZDF Import/Export	70
Saeilo	60
Empire Rifle	46
Montana Rifle Co.	46
Patriot Arms	46
Rock River Arms	43
Melvin Forbes Ent.	40
Knight, Charles	38
Braztech Intl.	22
DS Arms	21
Griffin & Howe	17
Meggitt Training Systems	16
Taurus Intl. Mfg.	14
Magnum Research	13
Van Dyke, John	13
Dakota Arms	11
C. Sharps Arms	11
Powder River Rifle	10
Pierce; John	10
D&T Arms	6
JP Enterprises	4
Satterlee; Stuart	4
Ballard Rifle & Cartridge	3
Alessio; Robert	2
Ross Precision Mfg.	2
Olympic Arms	1
S.D. Meacham Tool	1
Borden; James	1
Heckler & Koch	1
Freeman; Kelly	1
Tabassi; Amir	1
Sutphin; Ronald	1
Swatsworth; William	1
Echols; D'Arcy	1
Total Exports	80,129

FIREARM

IMPORTS

HANDGUNS BY COUNTRY 2007 & 2008

Country	2007	2008
Argentina	67,632	66,882
Austria	347,188	368,910
Belgium	14,673	11,871
Brazil	397,917	385,611
Bulgaria		1,347
Canada	13,654	14,516
China		8
Croatia	204,379	191,876
Czech Republic	18,720	18,124
Germany	173,397	253,446
Hungary	15,343	66
Israel	16,786	14,378
Italy	68,060	79,206
Luxembourg		132

Country	2007	2008
Norway	14	14
Philippines	19,139	21,097
Poland	661	1,586
Romania	4,491	8,935
Russia	12,045	
Serbia	200	6,756
Slovakia	157	400
Spain	524	176
Sweden	12	
Switzerland	3,004	681
Turkey	7,272	7,345
Ukraine	480	
U.K.	814	13
Total	1,386,562	1,453,376

Import data is provided by the Foreign Trade Division of the U.S. Census Bureau.
Category NESOI: "Not Elsewhere Specified Or Included," see pages 39 and 40.

RIFLES BY COUNTRY 2007 & 2008

Country	Semiauto		Bolt		NESOI*		Rimfire		Total	
	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008
Australia			353						353	
Austria		69	1,385	1,193	210	175			1,765	1,437
Belgium	30,395	17,575	20	1	9	5	1		30,425	17,581
Brazil		595			95,963	33,609	68,345	84,377	164,308	118,581
Bulgaria		320	951		5,066	5,471			6,017	5,791
Canada			1,535	10	9		191,266	112,666	192,810	112,676
Czech Rep.		2,121			732	1,790	15,865	11,144	25,952	15,055
Denmark			35		94		224		534	
Finland			19,238	31,798			39	2	19,277	31,800
France	1		14	12	89	37			120	49
Germany	3,946	3,362	1,206	719	566	401	5,754	27,009	11,747	31,491
Hungary						1,500				1,500
India			1,401						1,401	
Italy	1,231	350	2,068	1,348	14,419	11,666	2,508	1,343	20,242	14,707
Japan			30,030	49,122	14,868	16,088	7,250	10,038	52,148	75,248
Mexico								1,000		1,000
Netherlands			4						4	
New Zealand					2				2	
Philippines							1,030	400	1,030	400
Portugal		3,790				1,150		300		5,240
Romania	37,183	56,704		500				363	37,183	57,567
Russia		115	2,168	11,483	20	10	9,492	8,512	11,680	20,120
Serbia	3,009		25	5	7,362	2,044	7,916	2,125	18,312	4,174
Slovakia					304				304	
South Africa			9		1				10	
Spain			3	366	209	1,570			221	1,936
Sweden			163	324		1,080			182	1,404
Switzerland		562	1,004	1	305	264			1,512	827
Turkey								149		149
Ukraine			6,500						6,500	
U.K.	16		6,891	277	2,706	5,784	187	4	11,624	6,065
Total	75,781	85,563	74,653	97,159	142,934	82,644	309,877	259,432	615,663	524,798

IMPORTS — SHOTGUNS & COMBINATION GUNS BY COUNTRY 2007 & 2008

Country	Semiauto		Over/Under		NESOI*		Total		Combination	
	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008
Australia					1		1			
Austria			1		6	4	7	4	11	5
Belgium	334	322	116	58	14	404	464	784	3	2
Brazil			37,696	20,089	23,593	17,304	61,289	37,393	73,855	73,932
Canada			1		2	2	3	2		
China	1,600			10	26,050	12,200	27,650	12,210		
Czech Rep.		59			2,000	110	2,000	169		3
Denmark						1		1		
France				10	23	36	23	46	6	2
Germany		13	907	2,106	745	1,101	1,652	3,220	27	37
Greece					1		1			
Hungary						72		72		
Italy	118,386	101,556	30,233	22,483	3,434	2,863	152,053	126,902	6	2
Japan	371	321	4,805	1,336	2	714	5,178	2,371		
Netherlands						1		1		
Pakistan					92		92			
Poland						68		68		
Portugal	6,427	1,828	1,180				7,607	1,828		
Russia	5,710	12,847	18,190	10,237	27,883	15,747	51,783	38,831	39,848	26,259
Serbia					1,215		1,215			
Slovakia						4		4		
Spain	976	1,083	66	382	2,117	1,567	3,159	3,032	397	
Sweden					50	718	50	718		
Switzerland						73		73		
Turkey	53,584	29,739	64,974	40,239	22,010	12,808	140,568	82,786		
U.K.	758	6	6,258	7,282	7,301	829	14,317	8,117	2	8
Total	188,146	147,774	164,427	104,232	116,539	66,626	469,112	318,632	114,155	100,250

*NESOI: "Not Elsewhere Specified Or Included" — Foreign Trade Division, U.S. Bureau of Census